

**PIGGYBACK AGREEMENT
PURSUANT TO NASSAU COUNTY PURCHASING POLICY, SECTION 4.3**

Piggyback Contract Information

Contract Name/Description: **Information Technology (IT) Solutions**

Lead Contracting Agency: **City of Tucson, AZ**

Contract No.: **083052**

Vendor/Awardee: **CDW-Government LLC (CDW-G)**

Award/Contract Date: **July 23, 2008**

Term: **Initial one year agreement from August 18, 2008 through August 17, 2009, with option to renew for four additional one-year periods through August 17, 2013.**

THIS AGREEMENT, made and entered into by and between **NASSAU COUNTY BOARD OF COUNTY COMMISSIONERS**, hereinafter called the "County" and the Vendor, referenced above.

WHEREAS, upon completion of a formal competitive solicitation and selection process, the Lead Contracting Agency entered into an agreement, hereinafter referred to as "Piggyback Agreement", with Vendor to provide goods and services; and

WHEREAS, the Nassau County Purchasing Policy, Ordinance 2009-09, allows piggybacking for the same commodity or service; and

WHEREAS, the parties desire to contract with Vendor under the terms of the Piggyback Agreement;

NOW, THEREFORE, the parties agree as follows:

1. The Vendor shall honor for Nassau County the same prices under the same terms and conditions as indicated in the Piggyback Agreement, attached hereto as Attachment "A" and incorporated by reference as if fully set forth herein. Additional terms or conditions whether submitted purposely or inadvertently, shall have no force or effect.
2. Notwithstanding any other provision of the piggyback contract to the contrary:
 - a. The term of this agreement shall be five (5) years beginning August 18, 2008 and ending August 17, 2013, during which term total purchases may/shall not exceed \$50,000.00 unless approved by the Nassau County Board of County Commissioners.

BOARD OF COUNTY COMMISSIONERS
NASSAU COUNTY, FLORIDA



By: _____
Its: Chair (or designee)

ATTEST TO CHAIR'S SIGNATURE (if applicable)

N/A
John A. Crawford, Ex-Officio Clerk

CDW-Government LLC



By: Tara K. Barbieri
Its: _____

Address: 2 Corporate Drive, Suite
Shelton, CT 06484

Approved as to form by
County Attorney


David A. Hallman

Reviewed
By:
WG



Information Technology Solutions
Executive Summary

Lead Agency: City of Tucson, AZ
RFP Issued: January 23, 2008
Date Open: February 21, 2009

Solicitation: RFP 083052
Pre-Proposal Date: February 4, 2008
Proposals Received: 6



Awarded to:

The City of Tucson Department of Procurement issued RFP 083052 on January 23, 2008 to establish a national cooperative contract for Information Technology Solutions, which includes desktops, servers, software, supplies and services.

Notice of the solicitation was sent to approximately 1100 potential offerors, and advertised on the following:

- City of Tucson, AZ Department of Procurement website
- National IPA website

On February 21, 2008, proposals were received from the following offerors:

CDWG
CLH International
Corporate Express Imaging
Cybergear, Inc.
Insight Public Sector
MoreDirect

The proposals were evaluated by an evaluation committee. Using the evaluation criteria stated in the RFP the committee developed a short-list consisting of the top three ranked proposals and invited the short-listed firms to participate in an interview. Following the interviews, a request for a revised offer was sent to the short-listed offerors.

The evaluation committee evaluated the revised offers, interviews and the relative strengths and weaknesses of each proposal with regard to the evaluation criteria stated in the RFP. As a result, the committee recommended entering negotiations with the intent to award a contract to the top ranked offeror: CDWG.

The City of Tucson, National IPA and CDWG successfully negotiated a contract and the City of Tucson executed a contract on July 23, 2008 with a contract effective August 18, 2008.



Contract includes: Software, software licensing & maintenance, hardware, peripherals and service

Term:

Initial one year agreement from August 18, 2008 through August 17, 2009, with option to renew for four (4) additional one-year periods through August 17, 2013.

Pricing/Discount:

Discount by category off CDW-G advertised price:

- Group 1 - Systems = 2%
- Group 2 - Input Devices = 3.5%
- Group 3 - Output Devices = 1.5% to 3%
- Group 4 - Memory = 4%
- Group 5 - Storage Devices = 2.5%
- Group 6 - Network Equipment = 2.5%
- Group 7 - Software = 2% to 3%
- Group 8 - Media Supplies = 3.5%
- Group 9 - Other = 1% to 4%
- Group 10 - Services = 1%

Delivery:

Shipping/freight included in price. Freight may be charged for expedited order requests.

CDW-G Contract Web Landing Pages:

<http://www.cdwg.com/nationalipasolutions>

CDW-G Pricing

The City of Tucson award to CDW-G provides pricing in the format of a percentage discount off of a verifiable price index by product category (detailed below). Due to the rapid change in the "technology marketplace" with new products and revisions being introduced on a regular basis, a discount off of verifiable price index will simplify the procurement process. Participating agencies may also benefit from promotional and special pricing programs offered by CDW-G.

Services included as part of the award are priced at hourly rates as defined in Amendment 4 of the award.

The award also includes shipping charges at F.O.B. Destination, freight prepaid as stated in Special Terms and Conditions, Item 2.

RFP 083052 - INFORMATION TECHNOLOGY SOLUTIONS BEST AND FINAL PRICE PAGE

ITEM NO.	PRICING GROUP	Discount Off Verifiable Price Index
Group 1	Systems	
1	Desktops	2.00%
2	Notebooks	2.00%
3	Servers 1 Processor	2.00%
4	Servers 2 Processor	2.00%
5	Servers 4+ Processor	2.00%
6	Servers Blade	2.00%
7	Servers Tower	2.00%
8	Servers Unix	2.00%
9	Handhelds	2.00%
Group 2	Input Devices	
10	Keyboards	3.50%
11	Mice	3.50%
12	Imaging Scanners	3.50%
13	POS Scanners	3.50%
14	Pointing Devices	3.50%
15	Bar Code Readers	3.50%
16	Audio Input	3.50%
17	Input Adapters	3.50%
18	PC and Network Cameras	3.50%
19	Input Cables	3.50%
20	Input Accessories	3.50%

Group 3	Output Devices	
21	Displays	3.00%
22	Printers	2.00%
23	Inkjet Printers	2.00%
24	Inkjet Photo Printers	2.00%
25	Laser Printers	1.50%
26	Label Printers	2.00%
27	Dot Matrix Printers	2.00%
28	Multi-Function Printers	2.00%
29	Wide Format Printers	1.50%
30	Multi-Function Inkjet Printers	2.00%
31	Wide Format Printers	1.50%
32	Fax Machine Printers	2.00%
33	Printer Accessories	2.00%
34	Projectors	2.00%
35	Projector Accessories	2.00%
36	Audio Input	2.00%
37	Video Cards	2.00%
38	Sound Cards	2.00%
39	Output Accessories	2.00%
40	Printer Consumables	2.00%
Group 4	Memory	
42	Desktop	4.00%
43	Flash	4.00%
44	Networking	4.00%
45	Notebook	4.00%
46	Printer/Fax	4.00%
47	Server	4.00%
Group 5	Storage Devices	
48	Adapters Fibre Channel	2.50%
49	Adapters FireWire/USB	2.50%
50	Adapters IDE/ATA/SATA	2.50%
51	Adapters RAID	2.50%
52	Adapters SCSI	2.50%
53	Bridges & Routers	2.50%
54	Disk Arrays	2.50%
55	Disk Arrays JBOD	2.50%
56	Drives Magneto-Optical	2.50%
57	Drives Removable Disk	2.50%

58	Gigabit Hubs & Switches	2.50%
59	Hard Disks External	2.50%
60	Hard Disks Fibre Channel	2.50%
61	Hard Disks IDE/ATA/S	2.50%
62	Hard Disks Notebook	2.50%
63	Hard Disks SCSI	2.50%
64	Networking Accessories	2.50%
65	Optical Drives CD-RO	2.50%
66	Optical Drives CD-RW	2.50%
67	Optical Drives DVD/C	2.50%
68	Optical Drives DVD-R	2.50%
69	Storage Accessories	2.50%
70	Storage NAS	2.50%
71	Storage SAN	2.50%
72	Tape Autoloaders AIT	2.50%
73	Tape Autoloaders DAT	2.50%
74	Tape Autoloaders DLT	2.50%
75	Tape Autoloaders LTO	2.50%
76	Tape Drives 4mm	2.50%
77	Tape Drives 8mm/VXA	2.50%
78	Tape Drives AIT	2.50%
79	Tape Drives DAT	2.50%
80	Tape Drives DLT	2.50%
81	Tape Drives LTO/Ultrium	2.50%
82	Tape Drives SDLT	2.50%
83	Tape Drives Travan	2.50%
Group 6	Network Equipment	
84	10/100 Hubs & Switch	2.50%
85	Bridges and Routers	2.50%
86	Gigabit Hubs & Switches	2.50%
87	Concentrators and Multiplexers	2.50%
88	Hardware Firewalls	2.50%
89	Intrusion Detection	2.50%
90	KVM	2.50%
91	Modems	2.50%
92	Network Test Equipment	2.50%
93	Network Adapters	2.50%
94	Network Cables	2.50%
95	Network Accessories	2.50%
96	Network Communications	2.50%
97	Repeaters and Transceivers	2.50%
98	Telephony	2.50%
99	Video Conferencing	2.50%
100	Wireless LAN Accessories	2.50%

Group 7	Software	
101	Licensing Backup	3.00%
102	Licensing Barcode/OC	3.00%
103	Licensing Business Application	3.00%
104	Licensing CAD/CAM	3.00%
105	Licensing Cloning	3.00%
106	Licensing Computer Services	3.00%
107	Licensing Database	3.00%
108	Licensing Development	3.00%
109	Licensing Entertainment	3.00%
110	Licensing Financial	3.00%
111	Licensing Flow Chart	3.00%
112	Licensing Graphic Design	3.00%
113	Licensing Handheld	3.00%
114	Licensing Network OS	3.00%
115	Licensing OS	3.00%
116	Licensing Personal Organization	3.00%
117	Licensing Presentation	3.00%
118	Licensing Reference	3.00%
119	Licensing Report Analysis	3.00%
120	Licensing Spreadsheet	3.00%
121	Licensing Utilities	3.00%
122	Licensing Warranties	3.00%
123	Licensing Web Development	3.00%
124	Licensing Word Processing	3.00%
125	Software Backup	3.00%
126	Software Barcode/OCR	2.00%
127	Software Business Application	2.00%
128	Software CAD/CAM	2.00%
129	Software Cloning	2.00%
130	Software Computer Services	2.00%
131	Software Database	2.00%
132	Software Development	2.00%
133	Software Entertainment	2.00%
134	Software Financial	2.00%
135	Software Flow Chart	2.00%
136	Software Graphic Design	2.00%
137	Software Handheld	2.00%
138	Software Network OS	2.00%
139	Software OS	2.00%
140	Software Personal Organization	2.00%
141	Software Presentation	2.00%
142	Software Reference	2.00%
143	Software Report Analysis	2.00%

144	Software Spreadsheet	2.00%
145	Software Utilities	2.00%
146	Software Warranties	2.00%
147	Software Web Development	2.00%
148	Software Word Processing	2.00%
Group 8	Media Supplies	
149	Media 4mm Tape	3.50%
150	Media AIT Tape	3.50%
151	Media DAT Tape	3.50%
152	Media DLT Tape	3.50%
153	Media LTO/Ultrium Tape Drive	3.50%
154	Media Magneto-Optical	3.50%
155	Media Optical	3.50%
156	Media SLR Tape	3.50%
157	Media Travan Tape	3.50%
158	Media VXA Tape	3.50%
159	Media Zip	
Group 9	Other	
160	Advanced Integration	1.00%
161	Asset Disposal	1.00%
162	Asset Management	1.00%
163	Cables	3.50%
164	Cables Custom	3.50%
165	Cables Printer	3.50%
166	Complex Warranties	1.00%
167	Desktop Accessories	3.50%
168	Display Accessories	3.50%
169	Electronic Services	1.00%
170	Handheld Accessories	3.50%
171	Imaging Accessories	3.50%
172	Imaging Camcorders	3.50%
173	Imaging Digital Cameras	3.50%
174	Internal Lab Service	1.00%
175	Lab Fees	1.00%
176	Managed Services	1.00%
177	Miscellaneous Solutions	1.00%
178	Networking Warranties	1.00%
179	Notebook Accessories	3.25%
180	Notebook Batteries	3.50%
181	PC Lab Order Services	1.00%
182	POS Accessories	3.00%
183	POS Displays	3.00%
184	Power Accessories	2.00%

185	Power Surge Protection	2.00%
186	Power UPS	1.00%
187	Printer Accessories	3.50%
188	Projector Accessories	3.50%
189	Server Accessories	3.50%
190	Service charge	1.00%
191	System Components	4.00%
192	Training Courses	1.00%
193	Training Reference Manuals	1.00%
194	Warranties Electronic	1.00%

Group 10

Services

Hourly Fee
IBM, NetApp, EMC,
VMWare, Citrix

Servers/Storage:

195	Design & Analysis Urban	\$210
196	Design & Analysis Rural	\$210
197	Configuration Urban	\$210
198	Configuration Rural	\$210
199	Implementation Urban	\$210
200	Implementation Rural	\$210
201	Installation Urban	\$210
202	Installation Rural	\$210
203	Training Urban	\$210
204	Training Rural	\$210
205	Maintenance Urban	\$210
206	Maintenance Rural	\$210

**Call Manager, Contact
Center, Video**

Cisco Unified Communications:

207	Design & Analysis Urban	\$195
208	Design & Analysis Rural	\$195
209	Configuration Urban	\$195
210	Configuration Rural	\$195
211	Implementation Urban	\$195
212	Implementation Rural	\$195
213	Installation Urban	\$195
214	Installation Rural	\$195
215	Training Urban	\$195
216	Training Rural	\$195
217	Maintenance Urban	\$195
218	Maintenance Rural	\$195

Cisco Data:

Route/Switch & Wireless

219	Design & Analysis Urban	\$185
220	Design & Analysis Rural	\$185
221	Configuration Urban	\$185
222	Configuration Rural	\$185

223	Implementation Urban	\$185
224	Implementation Rural	\$185
225	Installation Urban	\$185
226	Installation Rural	\$185
227	Training Urban	\$185
228	Training Rural	\$185
229	Maintenance Urban	\$185
230	Maintenance Rural	\$185

**ASA, MARS, IPS, NAC,
CSA**

Cisco Security:

231	Design & Analysis Urban	\$195
232	Design & Analysis Rural	\$195
233	Configuration Urban	\$195
234	Configuration Rural	\$195
235	Implementation Urban	\$195
236	Implementation Rural	\$195
237	Installation Urban	\$195
238	Installation Rural	\$195
239	Training Urban	\$195
240	Training Rural	\$195
241	Maintenance Urban	\$195
242	Maintenance Rural	\$195

Cisco DataCenter:

Nexus, UCS, WAAS, ACE

243	Design & Analysis Urban	\$200
244	Design & Analysis Rural	\$200
245	Configuration Urban	\$200
246	Configuration Rural	\$200
247	Implementation Urban	\$200
248	Implementation Rural	\$200
249	Installation Urban	\$200
250	Installation Rural	\$200
251	Training Urban	\$200
252	Training Rural	\$200
253	Maintenance Urban	\$200
254	Maintenance Rural	\$200

**Exchange, AD, SCCM,
SCOM, SQL, SharePoint,
Office, Security, OCS**

Microsoft:

255	Design & Analysis Urban	\$190
256	Design & Analysis Rural	\$190
257	Configuration Urban	\$190
258	Configuration Rural	\$190
259	Implementation Urban	\$190

260	Implementation Rural	\$190
261	Installation Urban	\$190
262	Installation Rural	\$190
263	Training Urban	\$190
264	Training Rural	\$190
265	Maintenance Urban	\$190
266	Maintenance Rural	\$190

Total Items Bid/Total Items

* Discount is % off CDWG Advertised parice listed at: www.cdwg.com

RFP 083052
Information Technology Solutions
Summary of Negotiated Items

1. **Program Launch** –This contract was awarded on Thursday, July 24, 2008 and the proposed contract start date is Monday, August 18, 2008. This allows all parties to prepare for contract roll out. CDW•G has committed to working with National IPA to develop a detailed program launch plan which will outline all activities associated with contract roll out. The draft of the plan is due to the City and National IPA as soon as possible with the final plan due by Monday, August 11, 2008. National IPA has committed to providing initial training to CDW•G staff by contract start date.
2. **Single Award** – In consideration of a single award, the parties agree not to enter into new competing agreements as outlined in Attachment A of City's RFP 083052, National Intergovernmental Purchasing Alliance Administration Agreement.
- 3. **Pricing** – CDW•G shall provide a price in the format of a percentage discount off a verifiable price index. Vendors may submit pricing for various manufacturers. Prices/discounts will remain firm and will include all charges that may be incurred in fulfilling requirement(s) for the twelve month period following contract award. However, pricing may fluctuate as the price for the product changes with the verifiable pricing standard. Also, the "technology marketplace" is one of rapid change, with new products and revisions coming into the marketplace on a regular basis, it is required that a verifiable pricing formula or guaranteed discount matrix be included with response. In the event a product is discontinued, Vendor will provide a product of the same or greater functionality, utilizing the proposed discount structure. In addition, there may be times when a manufacturer will offer special or promotional pricing which is permitted under this contract as long as this pricing does not exceed the contract price. The contract establishes a contract ceiling price. All parties must agree to pricing methodology. Award will be determined by applying the Vendor's discount to the prices listed on the verifiable price index. The City has provided various computer configurations for pricing evaluation purposes. Vendors are required to provide a total cost for the systems as configured. It is the Vendor's responsibility to provide the City with an up-to-date price list for the duration of the contract.
4. **Marketing Initiatives:** CDW•G is committed to adhering to providing the program launch plan by August 11, 2008 and to memorialize all marketing commitments as outlined in CDW•G original proposal and other support materials as agreed upon by both parties. This will be an agenda item to be discussed at the quarterly meetings to coordinate attendance.
5. **National IPA Administrative Agreement:** CDW•G will work with National IPA to finalize and execute the Administrative Agreement by August 11, 2008.
6. **Program Comparisons:** CDW•G is committed to providing an in-depth comparison to HRG and other comparable cooperatives or state agreements as requested during the contract term. CDW•G has committed to providing a pricing comparison, by CDW•G category, of program value to the end customers between the National IPA and Horizon Resource Group program by Monday, August 11, 2008.
7. **Horizon Resource Group (HRG) Contract:** National IPA and CDW•G is committed to developing and implementing a migration plan for the HRG participants prior to the expiration of the HRG contract which expires on August 16, 2009. In addition, any customer including current and new customers may use this contract in advance of that date with discussion between National IPA and CDW•G.
8. **Revised Pricing:** Best and Final Price Page, see Attachment A herein.
9. **Shipping Charges:** CDW•G and the City of Tucson agreed to the City's original F.O.B. language as stated in the Special Terms and Conditions, Item 2 as follows: